

# LOGISTICS

## 4.0 INCUBATOR

**THE FIRST**  
INCUBATOR IN SPAIN  
DEDICATED TO THE  
**INDUSTRY 4.0** IN THE  
FIELD OF THE VALUE  
CHAIN OF THE  
**LOGISTICS SECTOR**

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# WHO ARE WE?

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The **Logistics 4.0 Incubator** is a project led by the CZFB with the support of the Incyde Foundation and FEDER Funds, which began operating in July 2023.

**Our goal** is to select the most promising and interesting startups in the field of applying Industry 4.0 technologies to the logistics sector.

In it, they will have mentoring on their business model, their technical/business activity, access to sources of financing or access to networking activities, and participation in national and international events, among others.

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# WHAT ARE WE LOOKING FOR?

We are looking for the most attractive startups in the world of logistics that want to develop their own business model within a unique ecosystem.

- Robotics and automated warehouses
- Internet of things (IoT)
- Big Data
- Last Mile
- Green Logistics
- ERP and AI for Logistics
- Application of 4.0 tech in the supply chain

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## **YOU JUST HAVE TO FULFIL WITH THE FOLLOWING REQUIREMENTS:**

- ✓ BE SELF-EMPLOYED, SME OR MICRO-SME
- ✓ HAVE A PROJECT OR IDEA LINKED TO THE LOGISTICS SECTOR
- ✓ LET YOUR PROJECT FOCUS ON THE APPLICATION OF 4.0 TECHNOLOGIES
- ✓ BE UP TO DATE WITH SOCIAL SECURITY PAYMENTS

**IF SO, WE ARE  
WAITING FOR  
YOU!**

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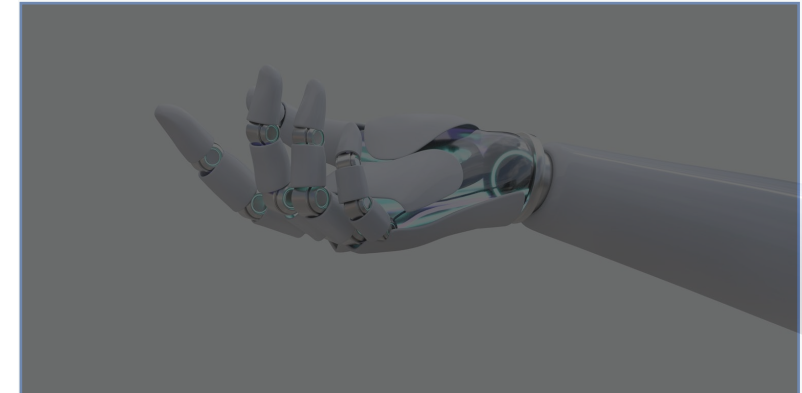
# WHAT DO WE OFFER?



**GENERAL INCUBATION SERVICES,**  
TO OFFER YOU A UNIQUE SPACE  
WITH STATE-OF-THE-ART EQUIPMENT  
FROM WHICH TO BOOST YOUR  
ENTREPRENEURSHIP PROJECT.



**MENTORING AND TRAINING  
SERVICES,** TO FACE THE  
CHALLENGES OF YOUR PROJECT  
WITH KNOWLEDGE OF ALL THE  
TOOLS THAT OUR BUSINESS AND  
TECHNOLOGY SPECIALISTS CAN  
OFFER YOU.



**NETWORKING SERVICES,**  
TO CONTACT THE MOST RELEVANT  
ACTORS IN THE LOGISTICS SECTOR.  
PARTICIPATION IN NATIONAL AND  
INTERNATIONAL FAIRS AND EVENTS  
WHERE YOU CAN INTERACT WITH  
POTENTIAL CLIENTS AND INVESTORS.

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## MAIN SERVICES INCUBATION

- Reception
- Reservation of common rooms and equipment
- One to one rooms and coworking areas
- Showroom to showcase your technology
- IT services, telephone, and reprographics
- Cleanliness and safety
- Common Areas
- Package reception



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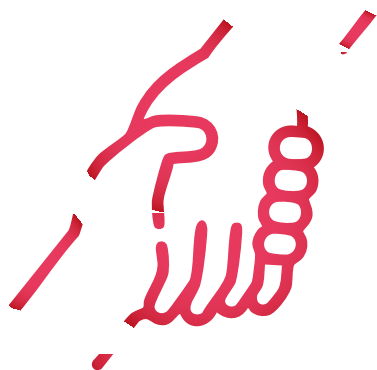


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## MENTORING AND TRAINING SERVICES

- Mentoring: General mentoring and counselling
- Identification of potential partnerships for users
- Prioritisation of technology portfolios
- Proof-of-Market studies
- Market activation
- IP strategies for commercialisation
- Tech assessment
- Collaborative IP strategies
- Ecosystem activation
- Commercialisation of technologies
- Deal negotiation
- Business models and Customer development
- International Project Office
- Marketing and sales

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# HOW DO I APPLY?

**Visit our website**, check the call, download the application and send it to us at the email address [proposals@incubadoralogistica.com](mailto:proposals@incubadoralogistica.com)

An Advisory Board made up of proven experts in logistics and technology 4.0 will oversee the most interesting applications and approving their access to our incubation program.

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# LOGISTICS 4.0 INCUBATOR IN NUMBERS

**60** Startups Incubated

**15** Countries represented

**75%** of incubated startups have hired employees

**1.000 m<sup>2</sup>** of facilities

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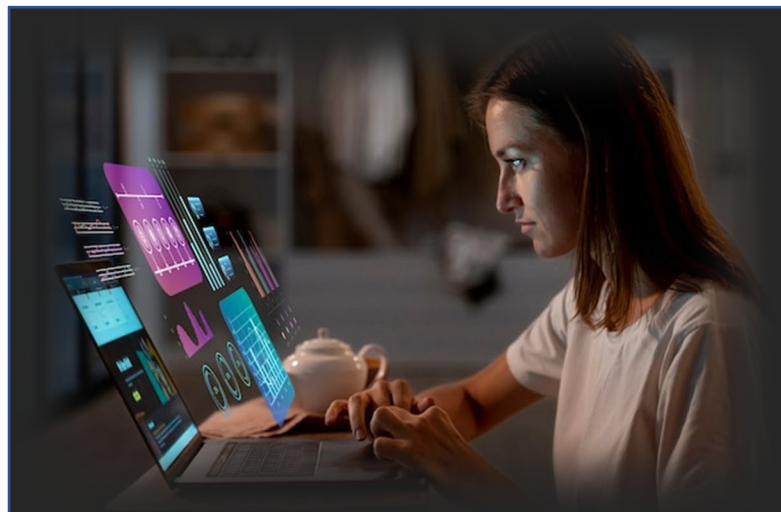
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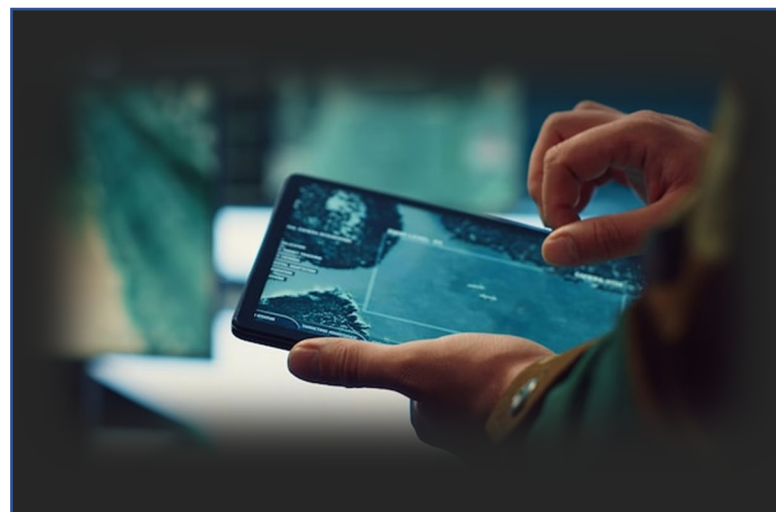
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# SUCCESS STORIES THAT STARTED HERE



**Recruitment platform** that uses AI to select the best candidates. In less than **three years**, they already have **10 employees**, more than **60 clients**, and expect to exceed **€3 million in revenue this year**.



**Software for land transport** that incorporates AI to prevent accidents and theft and improve communication with autonomous drivers. Founded in 2021, it has **60 employees**, over **100 clients**, and expects to generate **€3.5 million in revenue in 2025**.



**A smart collection point** using a locker system that allows users to manage the delivery, collection, and return of any refrigerated purchases and parcels. They already have **155 customers** worldwide and expect to generate **€5 million in revenue by 2025**.

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# WHERE ARE WE?



**Edificio El Consorci de la Zona Franca de Barcelona.**  
Avinguda del Parc Logístic 2-10 – Barcelona



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# THANK YOU!

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